# Advanced Mixed Integer Programming Formulations for Non-Convex Optimization Problems in Statistical Learning 

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## (Custom) Product Recommendations via CBCA



## Towards Optimal Product Recommendation

- Find enough information about preferences to recommend


We recommend:


- How do I pick the next ( $\left.1^{\text {st }}\right)$ question to obtain the largest reduction of uncertainty or "variance" on preferences


## Choice-based Conjoint Analysis



## MNL Preference Model

- Utilities for 2 products, n features (e.g. $\mathrm{n}=12$ )

$$
\begin{aligned}
& U_{1}=\beta \cdot x^{1}+\epsilon_{1}=\sum_{i=1}^{n} \beta_{i} x_{i}^{1}+\epsilon_{1} \\
& U_{2}=\beta \cdot x^{2}+\epsilon_{2}=\sum_{i=1}^{n} \beta_{i} x_{i}^{2}+\epsilon_{2}
\end{aligned}
$$

$\underset{\text { product profile }}{\text { part-worths }} \uparrow \uparrow \underset{\text { noise (gumbel) }}{ }$

- Utility maximizing customer: $x^{1} \succeq x^{2} \Leftrightarrow U_{1}{ }^{"} \geq$ " $U_{2}$
- Noise can result in response error:

$$
L\left(\beta \mid x^{1} \succeq x^{2}\right)=\mathbb{P}\left(x^{1} \succeq x^{2} \mid \beta\right)=\frac{e^{\beta \cdot x^{1}}}{e^{\beta \cdot x^{1}}+e^{\beta \cdot x^{2}}}
$$

## Next Question To Reduce "Variance": Bayesian



- Black-box objective: Question Selection = Enumeration
- Question selection by Mixed Integer Programming (MIP)

Avoiding Enumeration with MIP

## Traveling Salesman Problem (TSP): Visit Cities Fast



## How about 49 cities?

- Number of tours $=48!/ 2 \approx 10^{60}$
- Fastest supercomputer $\approx 10^{17}$ flops
- Assuming one floating point operation per tour:
$>10^{35}$ years $\approx 10^{25}$ times the age of the universe!
- How long does it take on an iphone?
- Less than a second!
- 4 iterations of cutting plane method!
- Dantzig, Fulkerson and Johnson 1954 did it by hand!
- For more info see tutorial in ConcordeTSP app
- Cutting planes are the key for effectively solving (even NPhard) MIP problems in practice.


## 50+ Years of MIP = Significant Solver Speedups

- Algorithmic Improvements (Machine Independent):
- CPLEX v1.2 (1991) - v11 (2007): 29,000x speedup
- Gurobi v1 (2009) - v6.5 (2015): 48.7x speedup
- Commercial, but free for academic use
- (Reasonably) effective free / open source solvers:
- GLPK, CBC and SCIP (free only for non-commercial)
- Easy to use, fast and versatile modeling languages
- Julia based JuMP modelling language
- Linear MIP solvers very mature and effective:
- Convex nonlinear MIP getting there (quadratic nearly there)


## Question Selection with MIP

## Bayesian Update and Geometric Updates



## D-Efficiency and Posterior Covariance Matrix



- "Variance" = D-Efficiency:
- $f\left(x^{1}, x^{2}\right):=\mathbb{E}_{\beta, x^{1}} \leq / \succeq x^{2}\left(\operatorname{det}\left(\Sigma_{i}\right)^{1 / p}\right)$
- Non-convex function
- Even evaluating expected D-Efficiency for a question requires multidimensional integration


## Standard Question Selection Criteria

$$
(\beta-\mu)^{\prime} \cdot \Sigma^{-1} \cdot(\beta-\mu) \leq r
$$

- Choice balance:
- Minimize distance to center

$$
\mu \cdot\left(x^{1}-x^{2}\right)
$$

- Postchoice symmetry:
- Maximize variance of question

$$
\left(x^{1}-x^{2}\right)^{\prime} \cdot \sum \cdot\left(x^{1}-x^{2}\right)
$$



## D-efficiency: Balance Question Trade-off

- D-efficiency $=$ Non-convex function $f(d, v)$ of distance: $d:=\mu \cdot\left(x^{1}-x^{2}\right)$ variance: $\quad v:=\left(x^{1}-x^{2}\right)^{\prime} \cdot \sum \cdot\left(x^{1}-x^{2}\right)$


Can evaluate $f(d, v)$ with 1-dim integral :

## Optimization Model

$\min \quad f(d, v)$
$x$
s.t.

$$
\begin{aligned}
\mu \cdot\left(x^{1}-x^{2}\right) & =d \\
\left(x^{1}-x^{2}\right)^{\prime} \cdot \sum \cdot\left(x^{1}-x^{2}\right) & =v \quad \boldsymbol{X} \\
A^{1} x^{1}+A^{2} x^{2} & \leq b \\
x^{1} & \neq x^{2} \quad \boldsymbol{X} \\
x^{1}, x^{2} & \in\{0,1\}^{n}
\end{aligned}
$$

Technique 1: Binary Quadratic $x^{1}, x^{2} \in\{0,1\}^{n}$

$$
\begin{aligned}
& \left(x^{1}-x^{2}\right)^{\prime} \cdot \sum \cdot\left(x^{1}-x^{2}\right)=v \\
& X_{i, j}^{l}=x_{i}^{l} \cdot x_{j}^{l} \quad(l \in\{1,2\}, \quad i, j \in\{1, \ldots, n\}): \\
& X_{i, j}^{l} \leq x_{i}^{l}, \quad X_{i, j}^{l} \leq x_{j}^{l}, \quad X_{i, j}^{l} \geq x_{i}^{l}+x_{j}^{l}-1, \quad X_{i, j}^{l} \geq 0 \\
& W_{i, j}^{l}=x_{i}^{1} \cdot x_{j}^{2}: \\
& W_{i, j} \leq x_{i}^{1}, \quad W_{i, j} \leq x_{j}^{2}, \quad W_{i, j} \geq x_{i}^{1}+x_{j}^{2}-1, \quad W_{i, j} \geq 0 \\
& \quad \sum_{i, j=1}^{n}\left(X_{i, j}^{1}+X_{i, j}^{2}-W_{i, j}-W_{j, i}\right) \sum_{i, j}=v
\end{aligned}
$$

## Technique 1: Binary Quadratic $x^{1}, x^{2} \in\{0,1\}^{n}$

$$
\begin{aligned}
& x^{1} \neq x^{2} \quad \Leftrightarrow \quad\left\|x^{1}-x^{2}\right\|_{2}^{2} \geq 1 \\
& X_{i, j}^{l}=x_{i}^{l} \cdot x_{j}^{l} \quad(l \in\{1,2\}, \quad i, j \in\{1, \ldots, n\}): \\
& X_{i, j}^{l} \leq x_{i}^{l}, \quad X_{i, j}^{l} \leq x_{j}^{l}, \quad X_{i, j}^{l} \geq x_{i}^{l}+x_{j}^{l}-1, \quad X_{i, j}^{l} \geq 0 \\
& W_{i, j}=x_{i}^{1} \cdot x_{j}^{2}: \\
& W_{i, j} \leq x_{i}^{1}, \quad W_{i, j} \leq x_{j}^{2}, \quad W_{i, j} \geq x_{i}^{1}+x_{j}^{2}-1, \quad W_{i, j} \geq 0 \\
& \\
& \quad \sum_{i, j=1}^{n}\left(X_{i, j}^{1}+X_{i, j}^{2}-W_{i, j}-W_{j, i}\right) \geq 1
\end{aligned}
$$

## Technique 2: Piecewise Linear Functions

- D-efficiency $=$ Non-convex function $f(d, v)$ of
distance: $d:=\mu \cdot\left(x^{1}-x^{2}\right)$
variance: $\quad v:=\left(x^{1}-x^{2}\right)^{\prime} \cdot \sum \cdot\left(x^{1}-x^{2}\right)$


Can evaluate $f(d, v)$ with 1-dim integral :

Piecewise Linear Interpolation

MIP formulation

## Simple Formulation for Univariate Functions

$$
z=f(x) \quad\binom{x}{z}=\sum_{j=1}^{5}\binom{d_{j}}{f\left(d_{j}\right)} \lambda_{j}
$$



Size $=O$ (\# of segments)

$$
\begin{aligned}
& 1=\sum_{j=1}^{5} \lambda_{j}, \quad \lambda_{j} \geq 0 \\
& y \in\{0,1\}^{4}, \quad \sum_{i=1}^{4} y_{i}=1 \\
& 0 \leq \lambda_{1} \leq y_{1} \\
& 0 \leq \lambda_{2} \leq y_{1}+y_{2} \\
& 0 \leq \lambda_{3} \leq y_{2}+y_{3} \\
& 0 \leq \lambda_{4} \leq y_{3}+y_{4} \\
& 0 \leq \lambda_{5} \leq y_{4}
\end{aligned}
$$

## Advanced Formulation for Univariate Functions

| $z=f(x)$ | $\binom{x}{z}=\sum_{j=1}^{5}\binom{d_{j}}{f\left(d_{j}\right)} \lambda_{j}$ |
| :---: | :---: |
| $f\left(d_{3}\right)$ | $1=\sum_{j=1}^{5} \lambda_{j}, \quad \lambda_{j} \geq 0$ |
| $\begin{aligned} & f\left(d_{2}\right) \\ & f\left(d_{5}\right) \end{aligned}$ | $y \in\{0,1\}^{2}$ |
| $f\left(d_{1}\right) \varnothing$ | $0 \leq \lambda_{1}+\lambda_{5} \leq 1-$ |
| $f\left(d_{4}\right)$ | $0 \leq \lambda_{3} \quad \leq y_{1}$ |
| $\begin{array}{llllll}d_{1} & d_{2} & d_{3} & & d_{4} & d_{5}\end{array}$ | $0 \leq \lambda_{4}+\lambda_{5} \leq 1-y_{2}$ |
| Size $=O\left(\log _{2} \#\right.$ of segm | $0 \leq \lambda_{1}+\lambda_{2} \leq y_{2}$ |

## Computational Performance

- Advanced formulations provide an computational advantage
- Advantage is significantly more important for free
 solvers
- State of the art commercial solvers can be significantly better that free solvers
- Still, free is free!



## Summary and Main Messages

- Always choose Chewbacca!

- MIP can solve very challenging problems in practice
- Commercial solvers best, but free solvers reasonable
- Easily accessible and integrated into complex systems through the JuMP modeling language github.com/JuliaOpt/JuMP.jl
- Formulations = speed-ups and are (relatively) easy to learn
- Mixed integer linear programming formulation techniques. J. P. Vielma. SIAM Review 57, 2015. pp. 3-57.
- CBC application: http://ssrn.com/abstract=2798984

