

# Mixed Integer Programming Approaches for Real-Time Consumer Preference Elicitation (and Causal Inference)

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# (Nonlinear) Mixed Integer Programming (MIP)

$$\min f(x)$$

*s.t.*

$$x \in C$$

$$x_i \in \mathbb{Z} \quad i \in I$$

Mostly **convex**  $f$  and  $C$ .





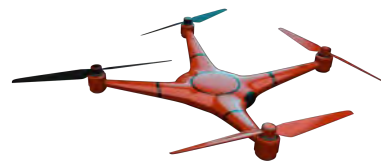
Feature	Chewbacca	BB-8
Wookiee	Yes	No
Droid	No	Yes
Blaster	Yes	No
I would buy toy	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Marketing  
And  
Experimental Design




Causal Inference for  
Educational Impact of  
2010 Chilean  
Earthquake



“Infinite”-Dimensional  
MIP and Control or  
Aerial Drones

# 50+ Years of MIP = Significant Solver Speedups

- Algorithmic Improvements (**Machine Independent**):
  - Commercial Solver Speedup  $\approx$  **1.9 x / year**



- Mostly linear, but also quadratic:
  - Gurobi v6.0 (2014) – v6.5 (2015) quadratic: **4.43 x**  
(V., Dunning, **Huchette**, Lubin, 2015)
- Also great “open-source” solvers



CBC



GLPK

- Emerging: General Convex Nonlinear (e.g. SDP)



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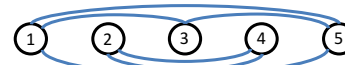
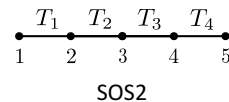
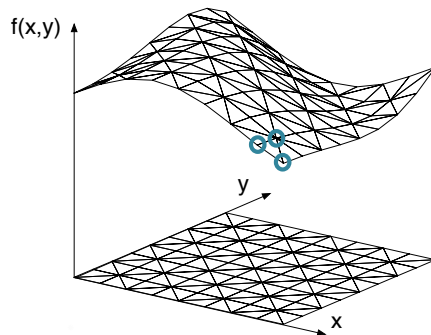
Bonmin

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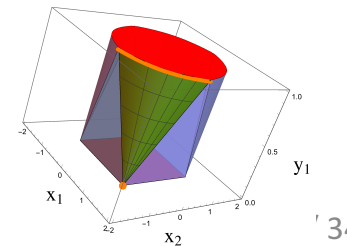
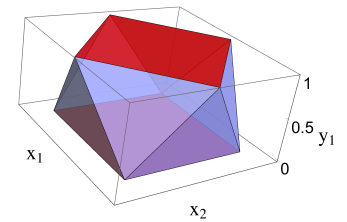
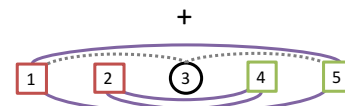


# MIP Modelling and Advanced Formulations

- MIP Representability: What can be modeled with MIP?
  - Linear: Jeroslow & Lowe '80s ... Basu, Martin, Ryan and Wang '17
  - Convex Nonlinear:
    - MIP formulation for the set of **Prime Numbers**
      - ✓ Non-Convex Polynomial MIP formulation (Jones et al. '76)
      - ✗ Convex of any kind (Lubin, Zadik and V. '17)
- Linear/nonlinear formulation techniques:



$$\begin{aligned}
 0 &\leq \lambda_1 + \lambda_5 \leq 1 - y_1 \\
 0 &\leq \lambda_3 \leq y_1 \\
 0 &\leq \lambda_4 + \lambda_5 \leq 1 - y_2 \\
 0 &\leq \lambda_1 + \lambda_2 \leq y_2
 \end{aligned}$$

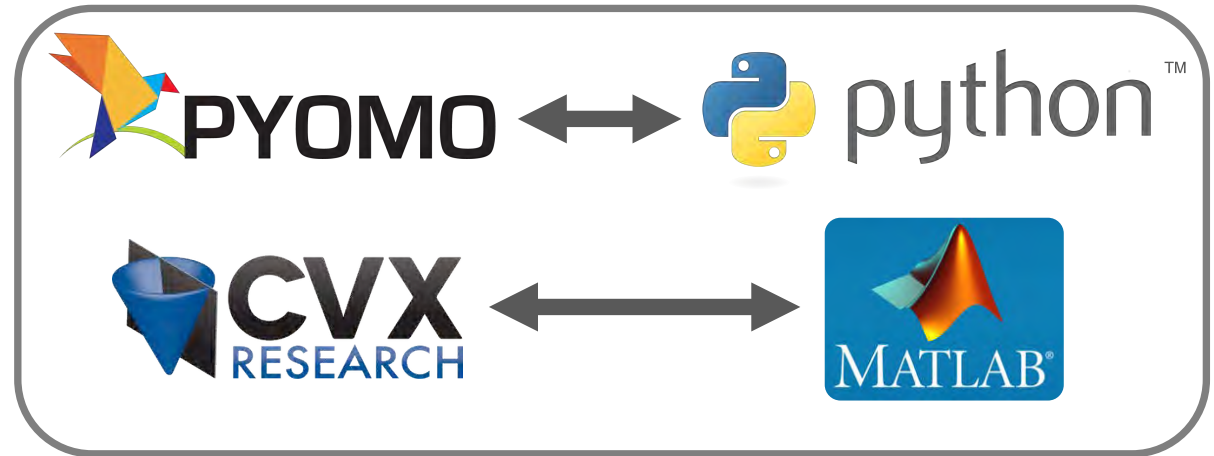


# Accessing Solvers = Modelling Languages

- User-friendly algebraic modelling languages (AML):



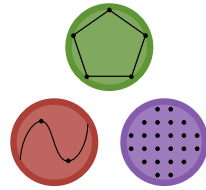
Standalone and Fast



Based on General Language and Versatile

- 21<sup>st</sup> Century AML: **JuMP** ↔ **julia**

- Free and Open-Source
- Easy to use, but as advanced as proprietary C/C++ interphases
- As fast as standalone AMLs and C/C++ interphases



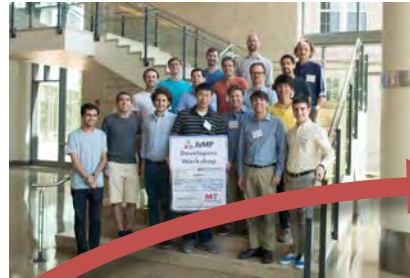
# JuMP

Created by students



Iain Dunning, Miles Lubin  
and **Joey Huchette**  
2016 ICS Prize

Community Developers



Software Engineer



Jarrett  
Revels



JuMP-Suit?



Juan Pablo  
Vielma



# Outline

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- MIP and Consumer Preference Elicitation
  - Direct improvement from MIP formulation
  - Fast, versatile and efficient learning
  
- MIP and Causal Inference
  - Indirect improvement from MIP formulation
  - Right formulation brings you back to solving the problem you really wanted to solve

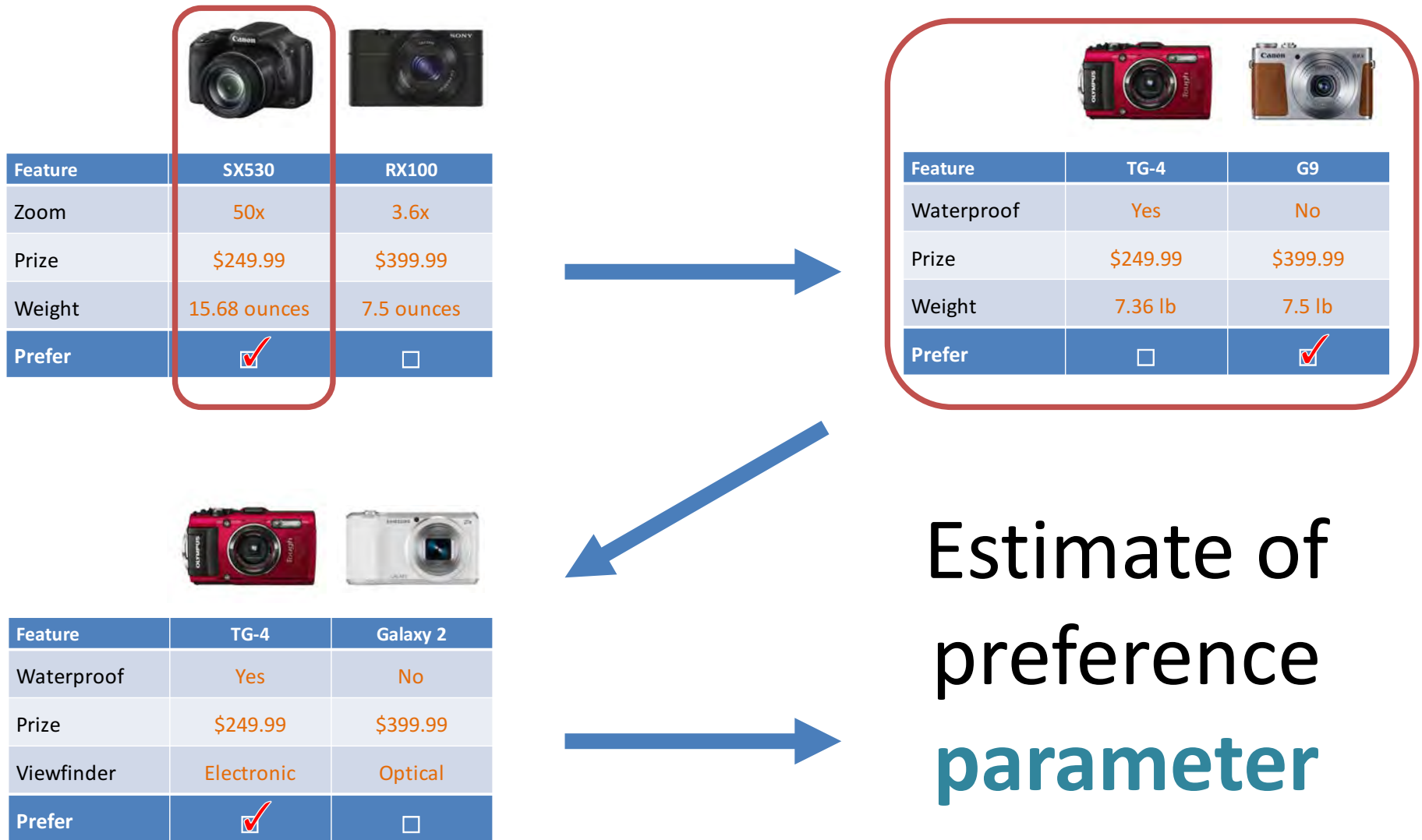
Mixed Integer Programming  
(joint work with Joey Huchette)

and

Consumer Preference Elicitation  
(joint work with Denis Saure)



# Adaptive Choice-Based Conjoint Analysis



- Today: Minimize **variance** of **parameter** estimates

# Parametric Model = Logistic Regression



Feature	Chewbacca	BB-8
Wookiee	Yes	No
Droid	No	Yes
Blaster	Yes	No
Prefer?	<input checked="" type="checkbox"/>	<input type="checkbox"/>

$x^1$

$x^2$

Product profile

$$\begin{pmatrix} 0 \\ 1 \\ 0 \end{pmatrix} = x^2$$

MNL Random **Linear** Utility

$$U_j = \underbrace{\beta \cdot x^j}_{\sum_{i=1}^d \beta_i x_i^j} + \epsilon_j$$

$$\longleftrightarrow z = x^1 - x^2$$

Question:

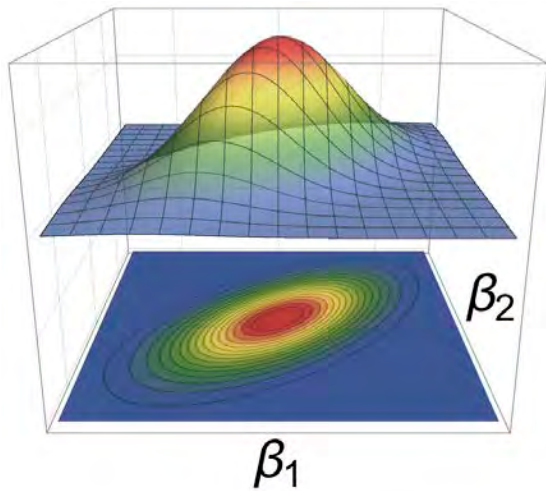
$$x^1 \succ x^2 \Leftrightarrow U_1 \text{ “>” } U_2$$

$$\Leftrightarrow \beta \cdot z \text{ “>” } 0$$

$$\mathbb{P}(x^1 \succ x^2 \mid \beta) = \frac{1}{1 + e^{-\beta \cdot z}}$$

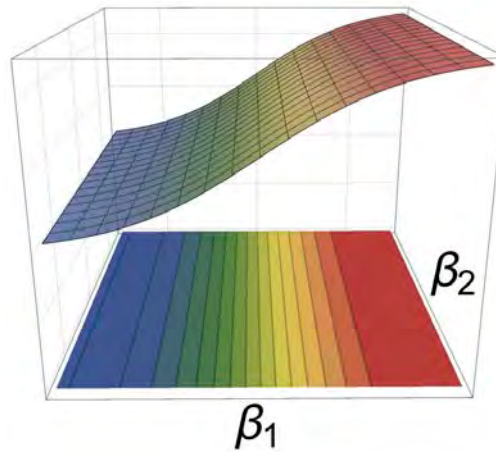
# Bayesian Model with Normal Prior

Prior distribution



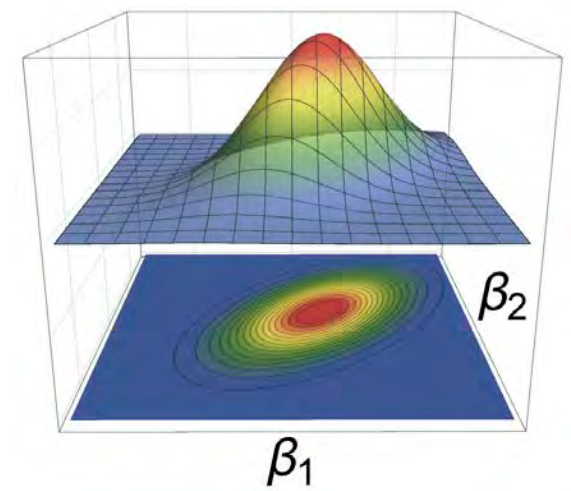
$$\beta \sim N(\mu, \Sigma)$$

Answer likelihood



$$L(y | \beta, z)$$

Posterior distribution



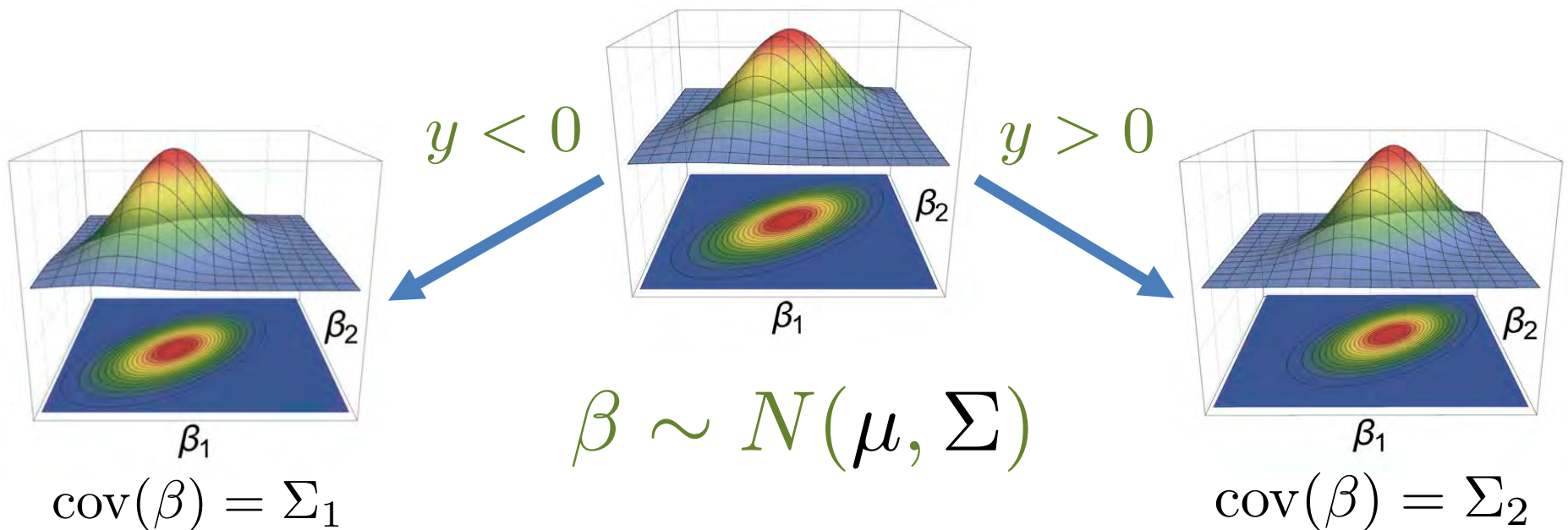
$$g(\beta | y, z)$$

$$y = \text{sign}(\beta \cdot z) \quad L(y | \beta, z) = (1 + e^{-y\beta \cdot z})^{-1}$$

$$g(\beta | y, z) \propto \phi(\beta; \mu, \Sigma) L(y | \beta, z)$$

# D-Error and Expected Posterior Variance

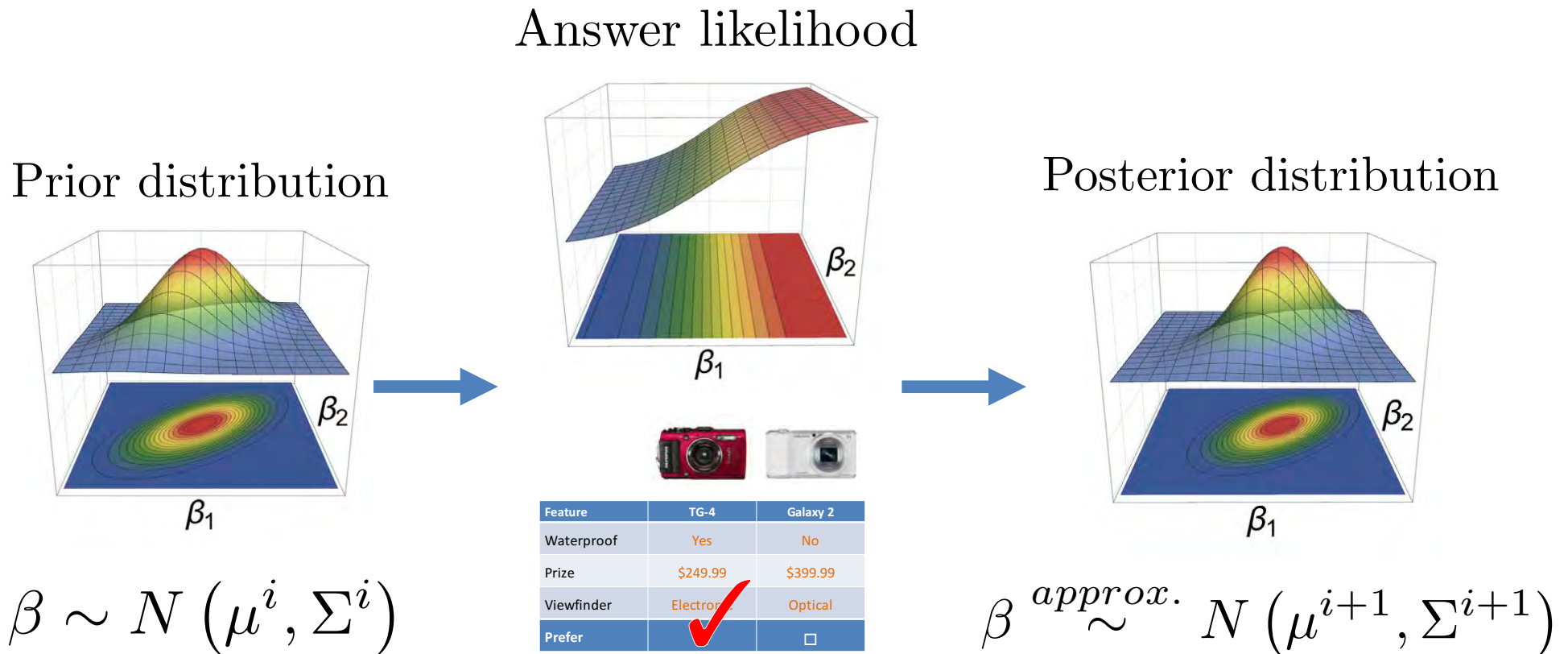
$$f(\mathbf{z}, \mu, \Sigma) := \mathbb{E}_{y, \beta} \left\{ (\det \text{cov}(\beta \mid y, \mathbf{z}))^{1/m} \right\}$$



$$\min_{\mathbf{z} \in \{-1, 0, 1\}^n \setminus \{\mathbf{0}\}} f(\mathbf{z}, \mu, \Sigma)$$

- $f(\mathbf{z}, \mu, \Sigma)$  is hard to evaluate, non-convex and  $n$  large

# 1<sup>st</sup> Step: Moment-Matching Approximate Bayes



- $\mu^{i+1} = \mathbb{E}(\beta \mid y, x^1, x^2)$
- $\Sigma^{i+1} = \text{cov}(\beta \mid y, x^1, x^2)$

- Linear Algebra + 1-d numerical integration (e.g. BDA3)

## 2<sup>nd</sup> Step: More Linear Algebra from V. and S. '16

- D-efficiency  $f(z)$  = Non-convex function  $f(d, v)$  of

mean:  $d := \mu \cdot z$

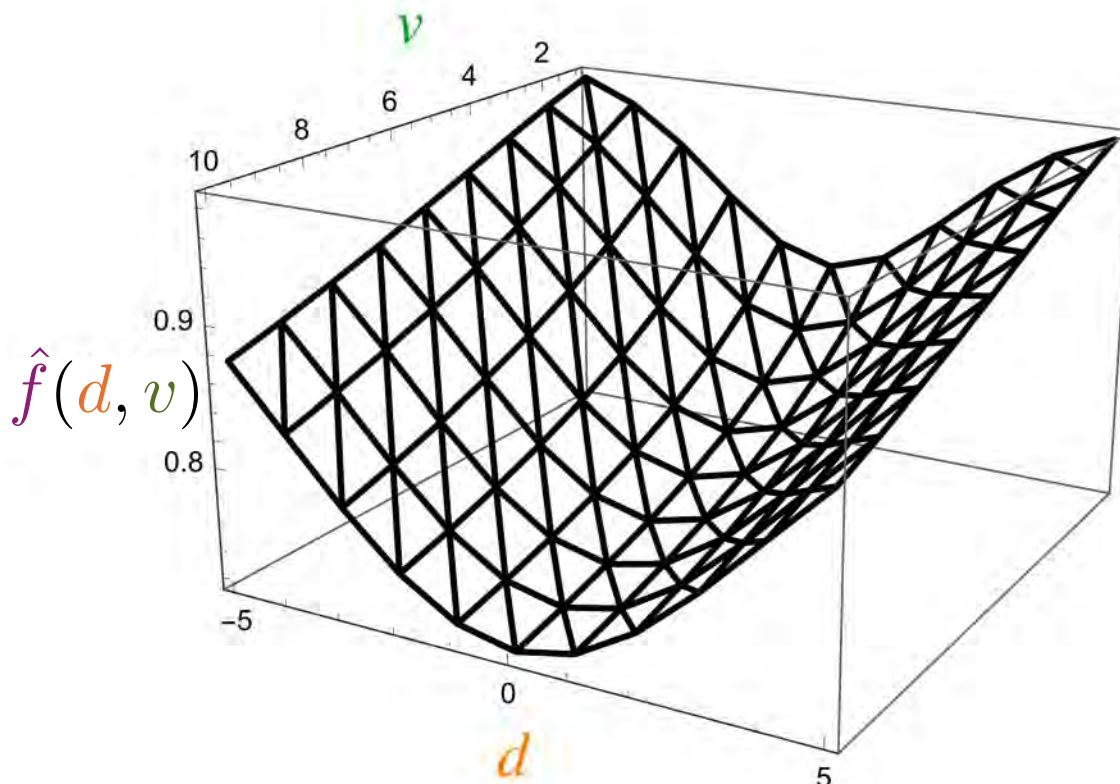
variance:  $v := z' \cdot \Sigma \cdot z$

Can evaluate  $f(d, v)$  with 1-dim integral 😊

Piecewise Linear (PWL) Interpolation  $\hat{f}(d, v)$

Balances known criteria:

- minimize mean of question (no clear expected answer)
- maximize variance of question (uncertainty in expected answer)



### 3<sup>rd</sup> Step: “Almost” Direct Linear MIP Formulation

---

$$z = x^1 - x^2$$

MIP formulation for PWL function

min

$$\hat{f}(d, v)$$



s.t.

$$\mu \cdot (x^1 - x^2) = d$$

$$(x^1 - x^2)' \cdot \Sigma \cdot (x^1 - x^2) = v$$

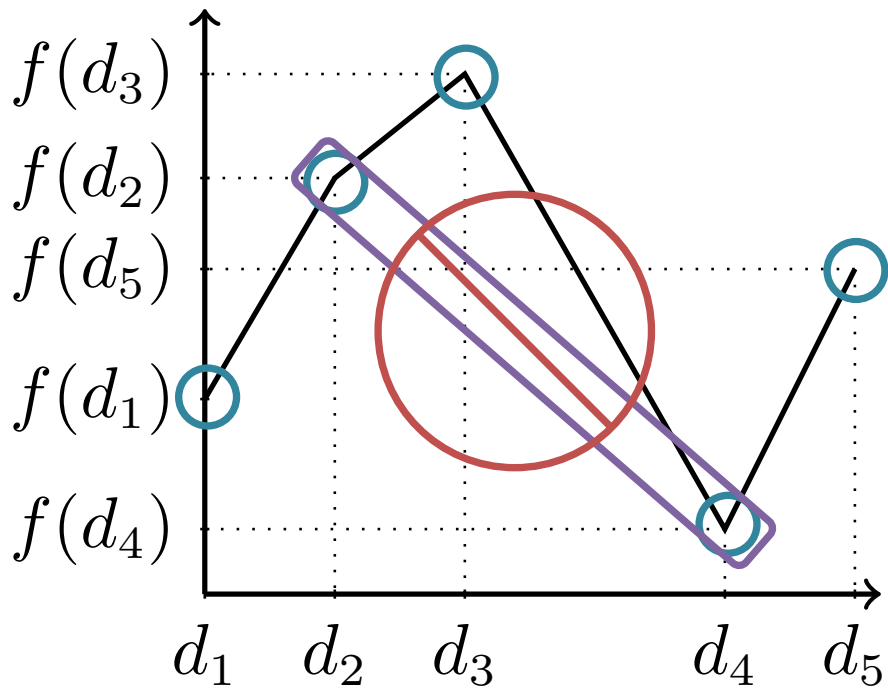


linearize  $x_i^k \cdot x_j^l$   $\|x^1 - x^2\|_2^2 \geq 1$  ( $x^1 \neq x^2$ )

$$x^1, x^2 \in \{0, 1\}^n$$

# Simple Formulation for Univariate Functions

$$z = f(x)$$



Size =  $O(\# \text{ of segments})$

Non-Ideal: Fractional Extreme Points

$$\begin{pmatrix} x \\ z \end{pmatrix} = \sum_{j=1}^5 \begin{pmatrix} d_j \\ f(d_j) \end{pmatrix} \lambda_j$$

$$1 = \sum_{j=1}^5 \lambda_j, \quad \lambda_j \geq 0$$

$$y \in \{0, 1\}^4, \quad \sum_{i=1}^4 y_i = 1$$

$$0 \leq \lambda_1 \leq y_1$$

$$0 \leq \lambda_2 \leq y_1 + y_2$$

$$0 \leq \lambda_3 \leq y_2 + y_3$$

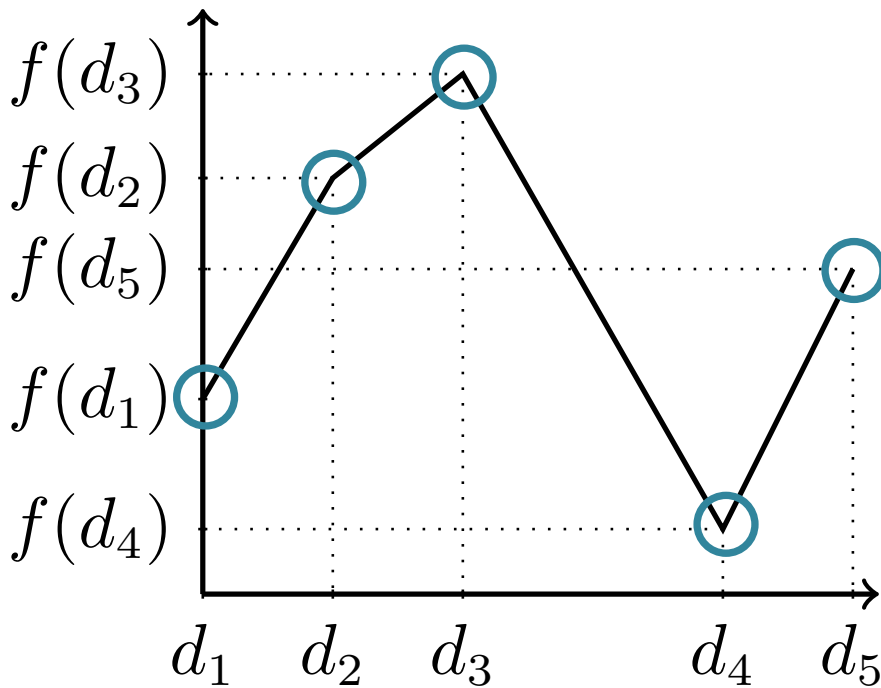
$$0 \leq \lambda_4 \leq y_3 + y_4$$

$$0 \leq \lambda_5 \leq y_4$$



# Advanced Formulation for Univariate Functions

$$z = f(x)$$



Size =  $O(\log_2 \# \text{ of segments})$

Ideal: Integral Extreme Points

Significant computational advantage

$$\begin{pmatrix} x \\ z \end{pmatrix} = \sum_{j=1}^5 \begin{pmatrix} d_j \\ f(d_j) \end{pmatrix} \lambda_j$$

$$1 = \sum_{j=1}^5 \lambda_j, \quad \lambda_j \geq 0$$

$$y \in \{0, 1\}^2$$

$$0 \leq \lambda_1 + \lambda_5 \leq 1 - y_1$$

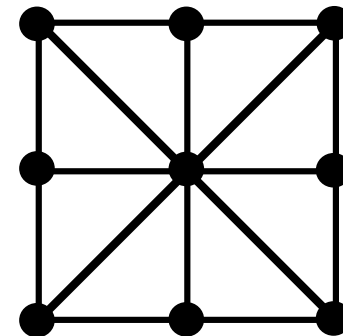
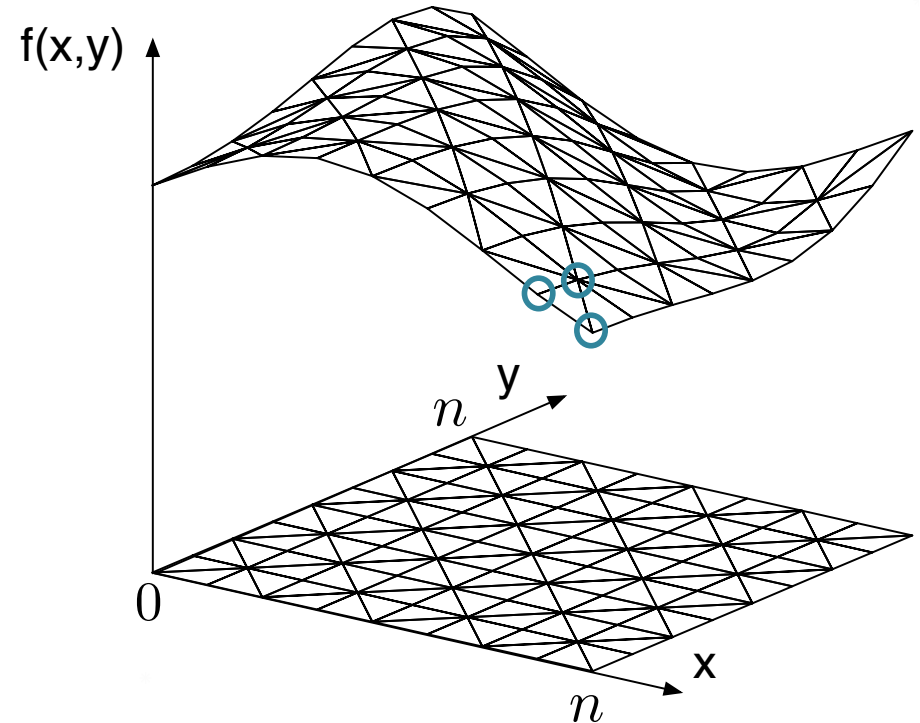
$$0 \leq \lambda_3 \leq y_1$$

$$0 \leq \lambda_4 + \lambda_5 \leq 1 - y_2$$

$$0 \leq \lambda_1 + \lambda_2 \leq y_2$$

# Technique Also Works for Multivariate Functions

- Union Jack triangulation (V. and Nemhauser, 2011)
  - Size =  $4 \lceil \log_2 n \rceil + 2$
- For general triangulations (Huchette and V., 2016, 2017)
  - Size  $\leq 4 \lceil \log_2 n \rceil + 6$
  - Based on finding a bi-clique cover of an auxiliary graph
    - Can use a MIP to find the smallest formulation!



# Easy to Build through & JuMP

- PiecewiseLinearOpt.jl ([Huchette](#) and V. 2017)

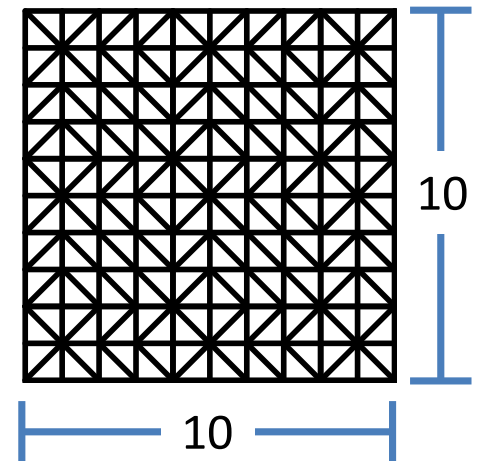
min  $\exp(x + y)$

s.t.

$x, y \in [0, 1]$

Automatically select  $\Delta$

Automatically construct  
formulation (easily chosen)



```
using JuMP, PiecewiseLinearOpt
```

```
m = Model()
```

```
@variable(m, x)
```

```
@variable(m, y)
```

```
z = piecewiselinear(m, x, y, 0:0.1:1, 0:0.1:1, (u,v) -> exp(u+v))
```

```
@objective(m, Min, z)
```

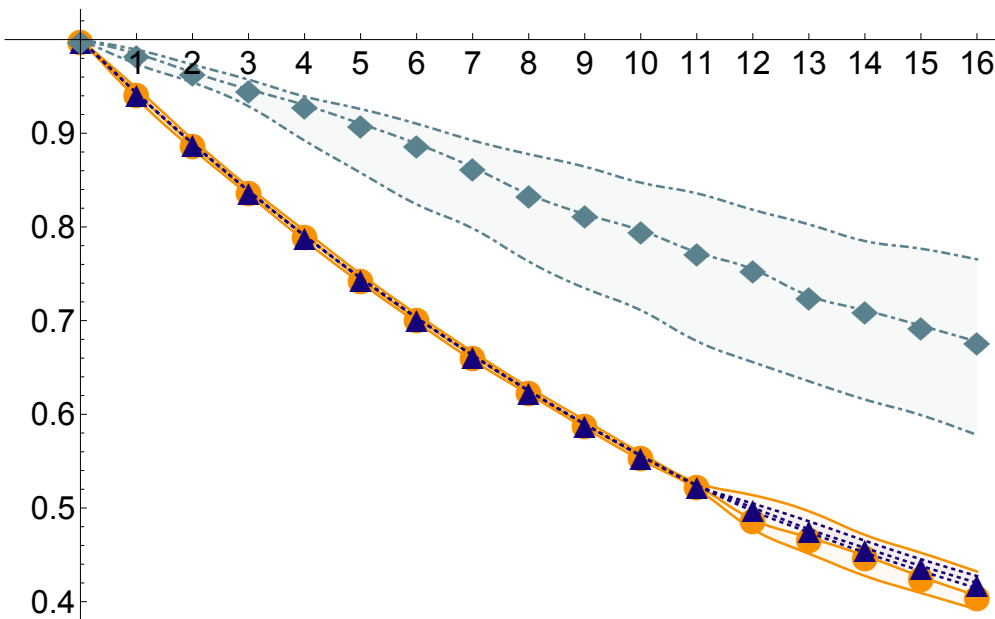
# Easy to Build through & JuMP

```
function getquestion( $\mu$ , $\Sigma$ ,variancefunction)
    n = size( $\Sigma$ ,1)
    m = Model()
    # define variables for linearization
    @variable(m, 0 <= x[1:n] <= 1, Int)
    @variable(m, 0 <= y[1:n] <= 1, Int)
    # x  $\neq$  y
    @constraint(m, linqrad(m,(x-y)·(x-y)) >= 1)
    # v = x-y,  $\beta \sim \mathcal{N}(\mu,\Sigma)$ ,  $v \cdot \beta \sim \mathcal{N}(\mu_v,\sigma^2)$ ,  $\mu_v = \mu \cdot v$ ,  $\sigma^2 = v' \cdot \Sigma \cdot v$ 
    @variable(m,  $\mu_v$ )
    @constraint(m,  $\mu_v == \mu \cdot (x-y)$  )
    @variable(m,  $\sigma^2 \geq 0$ )
    @constraint(m,  $\sigma^2 == \text{linquad}(m,(x-y) \cdot (\Sigma \cdot (x-y)))$ )
    #  $(x-y)' \cdot \Sigma \cdot (x-y) \leq \text{eigmax}(\Sigma) \|x-y\|_2^2 \leq \text{eigmax}(\Sigma) \cdot n$ 
     $\bar{\sigma}^2 = \text{eigmax}(\Sigma) \cdot n$ 
    #  $(x-y)' \cdot \Sigma \cdot (x-y) \geq \text{eigmin}(\Sigma) \|x-y\|_2^2 \geq \text{eigmin}(\Sigma) \quad (x \neq y)$ 
     $\underline{\sigma}^2 = \text{eigmin}(\Sigma)$ 
     $\bar{\mu}_v = \text{norm}(\mu,1)$ 
     $\mu_v \text{npoints} = 2^k - 1$ 
     $\mu_v \text{points} = 0:\bar{\mu}_v/\mu_v \text{npoints}:\bar{\mu}_v+(\bar{\mu}_v/\mu_v \text{npoints})/2$ 
     $\sigma^2 \text{range} = \bar{\sigma}^2 - \underline{\sigma}^2$ 
     $\sigma^2 \text{npoints} = 2^k - 1$ 
     $\sigma^2 \text{points} = \underline{\sigma}^2:\sigma^2 \text{range}/\sigma^2 \text{npoints}:\bar{\sigma}^2+(\sigma^2 \text{range}/\sigma^2 \text{npoints})/2$ 
    pwl = BivariatePWLFunction( $\mu_v \text{points}$ ,  $\sigma^2 \text{points}$ , ( $\mu_v, \sigma^2$ )  $\rightarrow$  variancefunction( $\mu_v, \text{sqrt}(\sigma^2)$ ))
    obj = piecewiselinear(m,  $\mu_v$ ,  $\sigma^2$ , pwl)
    @objective(m, Min, obj )
    status = solve(m)
    return [ round(Int64,getvalue(x)), round(Int64,getvalue(y))]
end
```

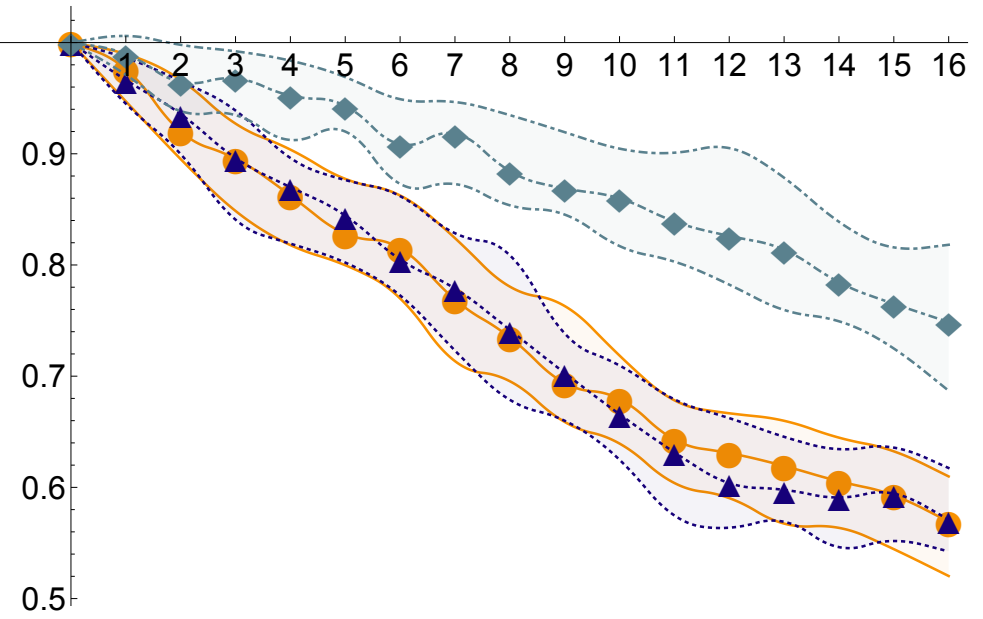
# MIP v/s Best Benchmark (Toubia et al. '03,'04)

- 16 questions, 2 options, 12 features, 100 individual  $\beta^*$  sampled from known prior  $N(\mu, \Sigma)$
- Best **benchmark** v/s MIP + Moment Matching
- **CPLEX:  $\leq 1$  s (0.2 s Avg.), GLPK:  $\leq 5$  s ( 1.7 s Avg.)**

D-Error





Estimator Distance



● CPLEX ▲ GLPK ◆ Benchmark

# Easy To Add Questionnaire Rules





Product profile

↓

$$\begin{pmatrix} 0 \\ 1 \\ 0 \end{pmatrix} = x^2$$

Feature	Chewbacca	BB-8
Wookiee	Yes	No
Droid	No	Yes
Blaster	Yes	No
Prefer?	<input checked="" type="checkbox"/>	<input type="checkbox"/>

- Realism is important: Wookiees are not Droids!

$$x_{\text{Wookiee}}^1 + x_{\text{Droid}}^1 \leq 1$$

- Partial Profiles:

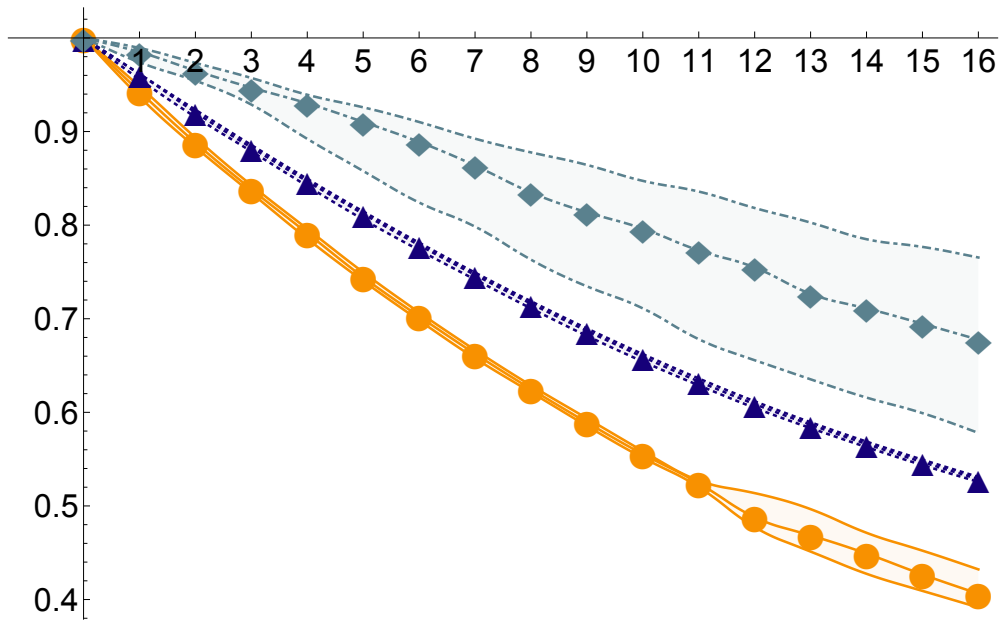
- Limit # of feature differences and assume those not shown are the same (e.g. both are members of the resistance)

$$\|x^1 - x^2\|_1 \leq 3$$

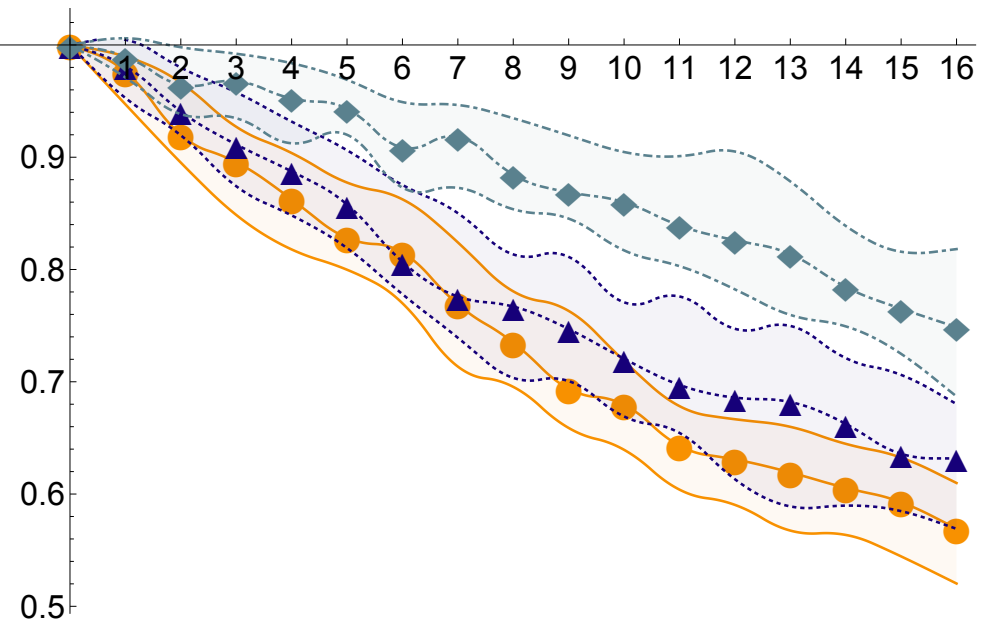
# Full v/s Partial Profiles ( # Feature Differences )

- 16 questions, 2 options, 12 features, 100 individual  $\beta^*$  sampled from known prior  $N(\mu, \Sigma)$
- Best **benchmark** v/s MIP + Moment Matching (CPLEX)
- **Full:  $\leq 1$  s (0.2 s Avg.),** Partial (5 diff.):  $\leq 66$  s ( 8 s Avg.)

D-Error



Estimator Distance



● Full ▲ Partial ◆ Benchmark

# MIP and Causal Inference

Joint work with Magdalena Bennett and  
Jose Zubizarreta



# Educational Impact of 2010 Chilean Earthquake

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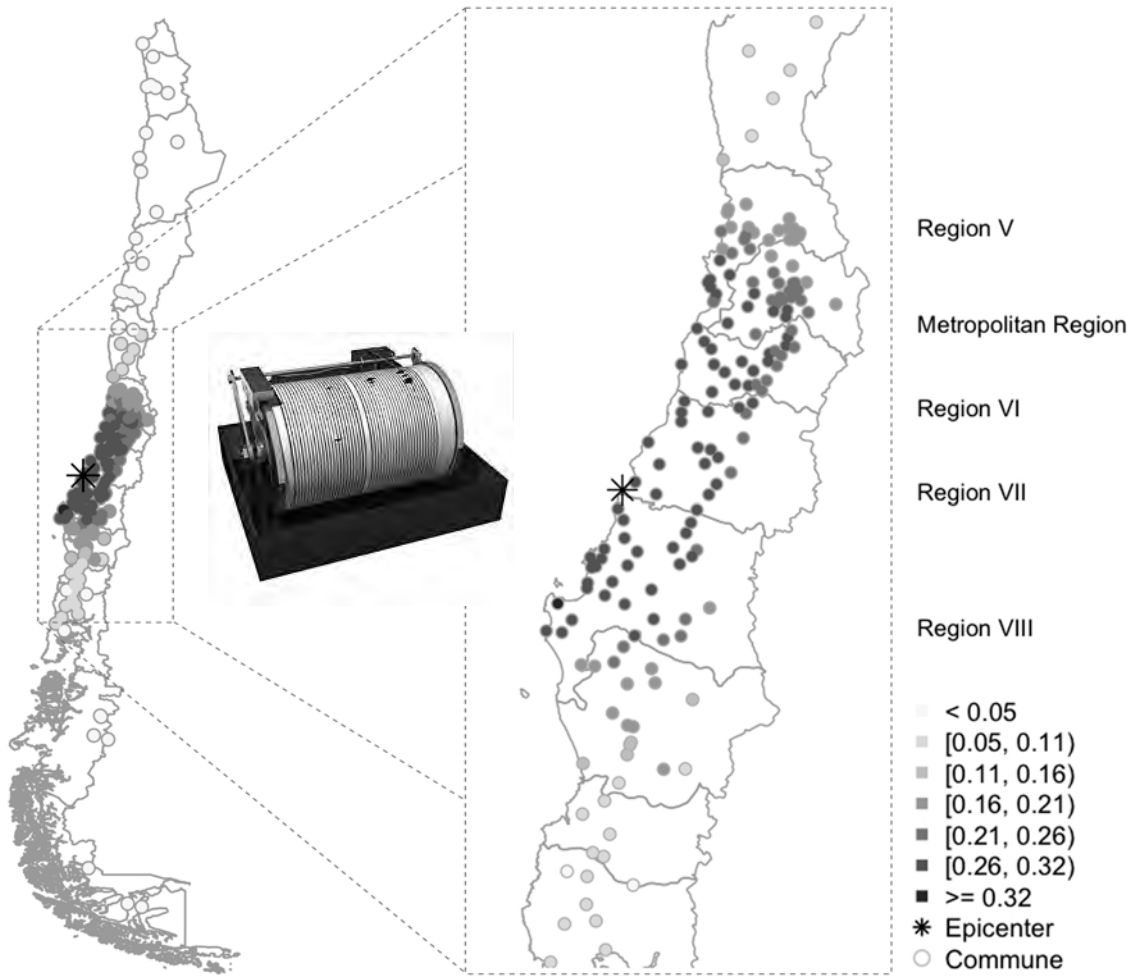


- 6th Strongest in Recorded History (8.8)



- Impact on Educational Achievement (PSU Scores)?

# Very High Quality Data is Available



Earthquake Intensity

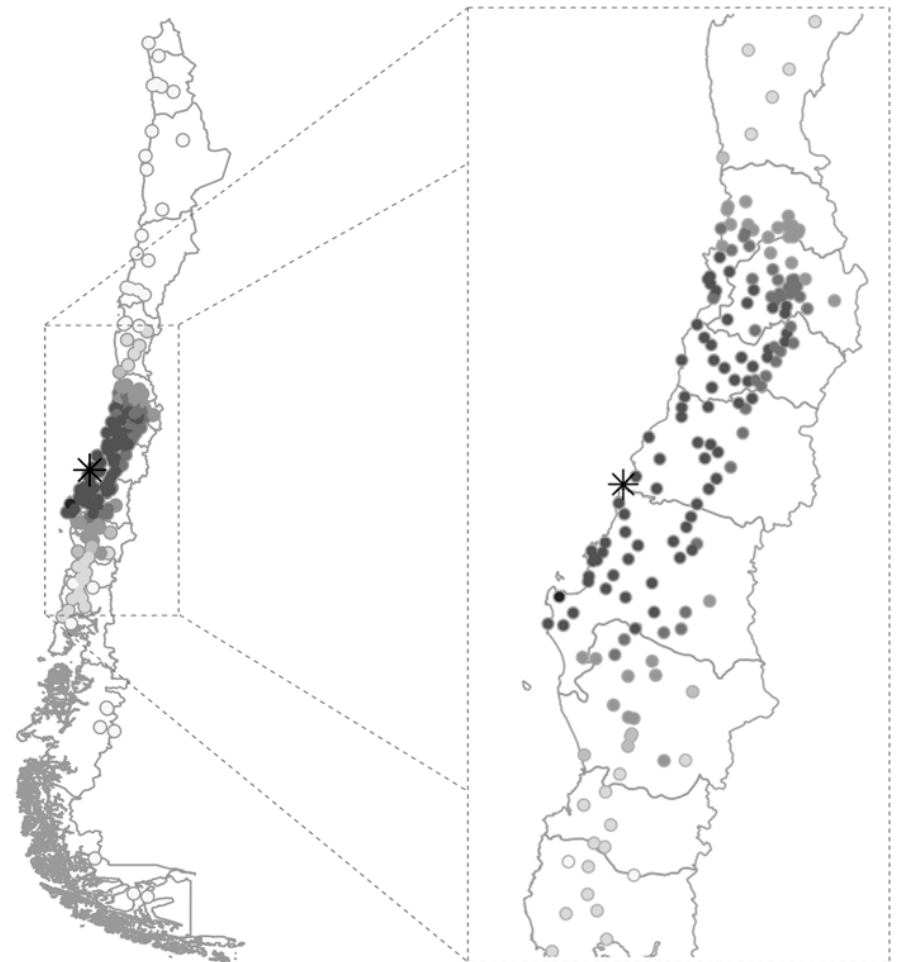


Test Scores and Demographic Info

# Covariate Balance Important for Inference

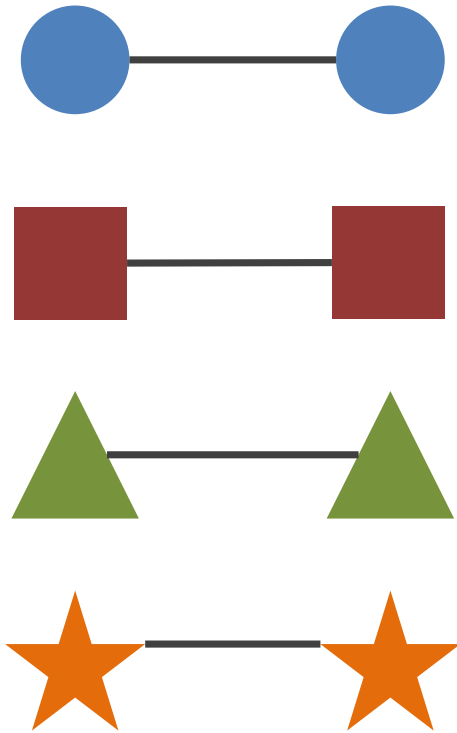
- Dose 1 = Control = Affected by Earthquake
- Dose 2 = Treatment = Not affected by Earthquake

Covariate	Dose	
	1	2
Gender		
Male	462	462
Female	538	538
School SES		
Low	75	75
Mid-low	327	327
Medium	294	294
Mid-high	189	189
High	115	115
Mother's education		
Primary	335	335
Secondary	426	426
Technical	114	114
College	114	114
Missing	11	11
⋮		



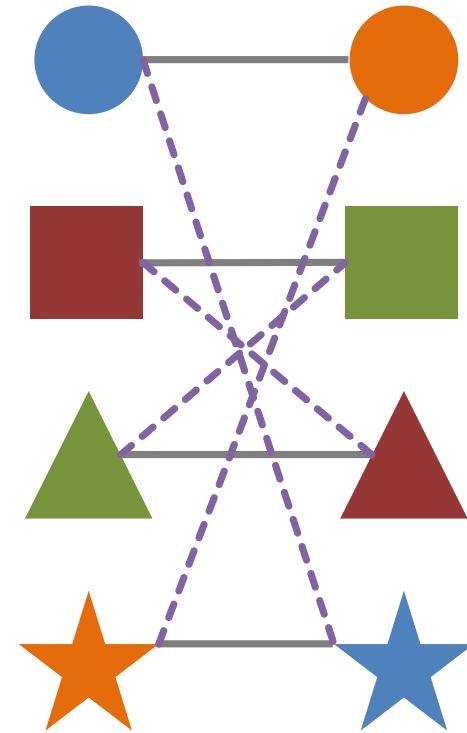
# Traditional Matching: Exact v/s Fine Balance

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## Exact Matching

Match units with same category in all covariates



## Fine Balance

Different matches for different covariates

# Matching v/s MIP

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- Matching: # Variables = (# treated ) × (# controls)
- Simple MIP:
  - Just count & balance units in each category/covariate
  - # Variables = (# treated ) + (# controls)
  - Can use known results (Balas and Pulleyblank , 1983) to show MIP formulation is as strong as matching formulation
  - Can show MIP formulation is integral for 2 covariates
  - Problem is NP-hard for > 2 covariates
  - Usually very fast solve times: cuppa coffee time  $\approx$  5 min
  - More flexible.... doses and representability!!

# Multiple Doses + Representation

- Base, Medium and High

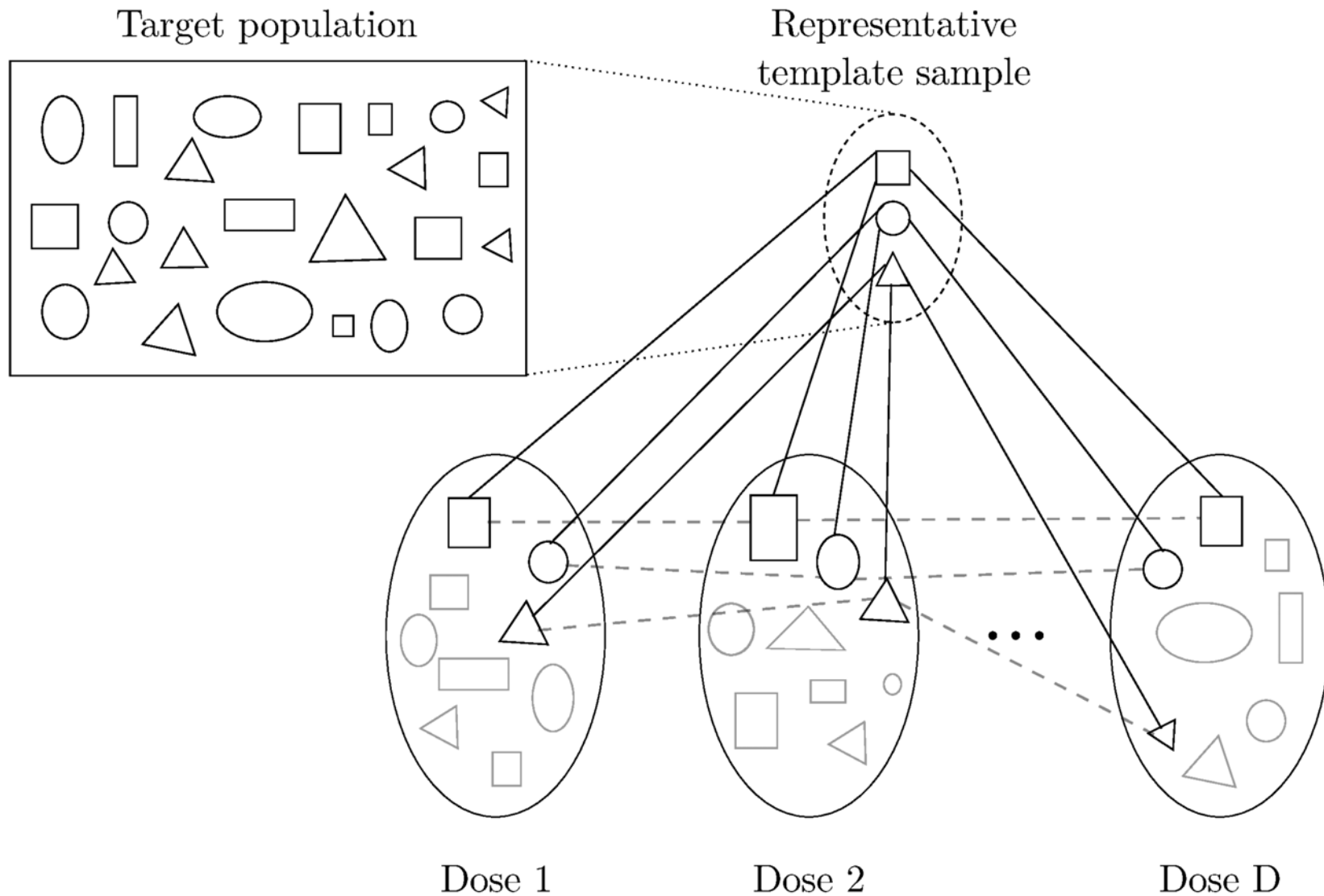
Covariate	Dose		
	1	2	3
Gender			
Male	462	462	462
Female	538	538	538
School SES			
Low	75	75	75
Mid-low	327	327	327
Medium	294	294	294
Mid-high	189	189	189
High	115	115	115
Mother's education			
Primary	335	335	335
Secondary	426	426	426
Technical	114	114	114
College	114	114	114
Missing	11	11	11
:			

- Whole population

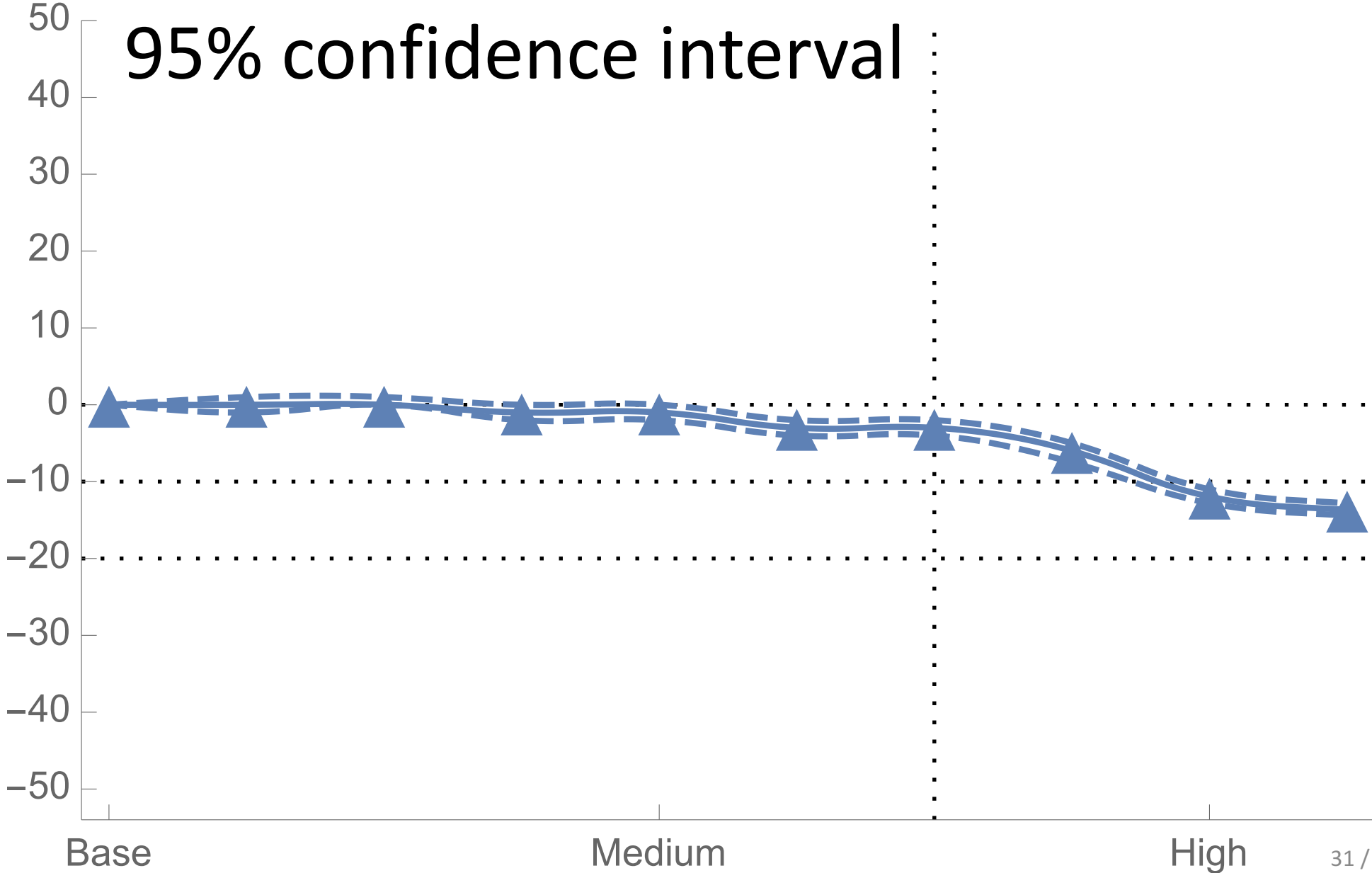
Covariate	Population	Template
Father's education		
Secondary	0.39	0.40
Technical	0.09	0.09
College	0.15	0.14
Missing	0.05	0.04
Mother's education		
Secondary	0.41	0.43
Technical	0.13	0.12
College	0.12	0.12
Missing	0.01	0.01
Household income		
100-200	0.26	0.26
200-400	0.30	0.31
400-600	0.13	0.12
600-1400	0.13	0.14
1400 or more	0.09	0.09
Missing	0.01	0.02

# Template + Multiple Doses

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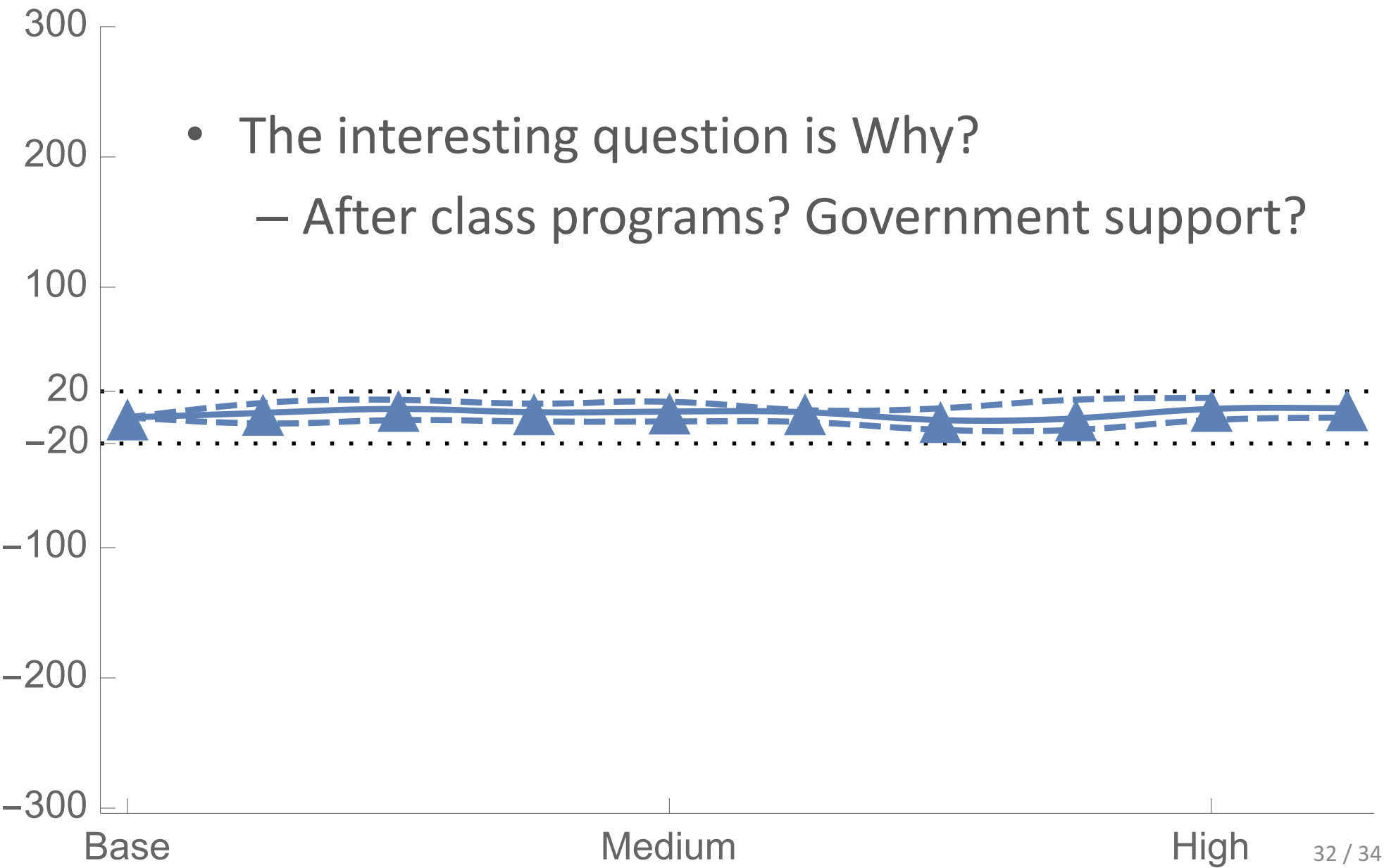


# Relative (To no Quake) Attendance Impact [%]



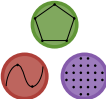


# Relative (To no Quake) PSU Score Impact (150–850)



# Summary

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- Advances in MIP
  - Advanced Formulations
  - Advanced Solvers
  - Easy Access Through  **JuMP**
- Direct advantage (Choice Based Conjoint Analysis)
  - Real-time and versatile adaptive questionnaires
  - Cut number of questions in half
  - 20% improvement in estimated parameter quality
  - Market-share predictions cut in half
- Indirect advantage (Causal Inference)
  - Good and flexible formulations can bring you back to solving the problem you really wanted to solve